

Small State Syndrome (S³)

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1.) Recruiting:

- a.) Limited size of applicant pool
- b.) Limited depth of applicant pool
- c.) Challenges in salary (i.e., equity with private sector lab jobs)
- d.) Unstable employee retention (e.g., recruited away for higher pay)
- e.) Limited depth of employment opportunities both internally and externally (impacts spousal options for joint recruitments)

2.) Population-based testing issues:

- a.) Small population = smaller overall test volumes
- b.) Small test volumes = higher purchase costs for kits/regents/supplies (as volume purchase discounts not available from vendors)
- c.) Smaller testing volumes also mean higher percentage cost of quality control (i.e., fewer patient samples per positive and negative controls on each test run;)

3.) Competitiveness on “national stage”:

Much of a public health lab director’s time is spent cobbling together a variety of funding streams to ensure program continuation (e.g., fee-for-service work, State general funds, Federal grant monies, other grant monies). Small states struggle with this as they have fewer grant and fee-for-service opportunities due to the systemic nature of Small State Syndrome:

- a.) Small test volumes and increased “cost per unit” limit competitiveness when applying for Federal grants or seeking a niche in private sector testing of public health importance (e.g., STD testing)
- b.) Small states generally have fewer federal facilities (e.g., FDA & EPA), major research universities, schools of public health, and large, private sector scientific/research entities---which limits collaborative opportunities

4.) Other S³ issues:

- a.) Number & depth of available vendors limited (e.g., lab supply firms)
- b.) Competition amongst available vendors limited resulting in higher net costs
- c.) Lack of an international border limits federal funding opportunities (e.g., EWIDS grant, FERN grants---that is “Food Emergency Response Network”)
- d.) Small states likely have only a single public health lab resulting in high shipping costs for samples/isolates (i.e., larger states may have several satellite public health labs).